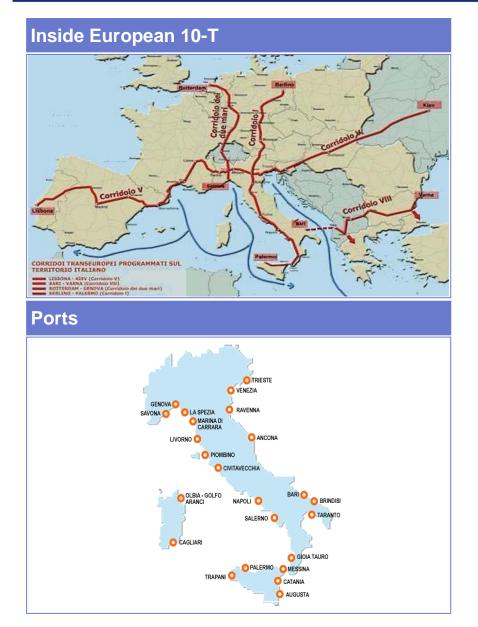
- LOGISTICS IN ITALY
- PROJECTS OF ITALIAN REGIONS:
  - ✓ TUSCANY PIOMBINO: PORT HARBOUR
  - ✓ OTHER PROJECTS



#### Logistics at a glance

- Italy lies at the heart of the Mediterranean Sea, a strategic location for investments in logistics sector. Locating in Italy enables to intercept trade flows from/to Asia, the Balkans and the Mediterranean coast.
- This position has a growing importance in view of the new expansion of European Union and the creation of a Euro Mediterranean free trade zone that will lead to the birth of the world's largest transhipment area.
- 6.500 km of present highways, with a huge plan of expansion already approved; around 21.500 km of national roads; 24.216 km of rail network (1.370 km High Speed); 3 HUB ports (Cagliari, Gioia Tauro and Taranto) and 21 first level commercial ports; 2 intercontinental HUB airports (Rome and Milan); 25 freight villages.

# In Italy logistics represents 7% of National GDP and it has very high prospects of growth.

- Opportunities in logistics sector refers to 4 types of investment:
  - Terminal container management in hub or feeder ports through port authorities grant
  - Creation of warehouses in freight villages and intermodal centres
  - Creation of European distribution centres in value added logistic areas located just behind ports
  - Logistic real estate





#### We have already welcomed in Italy

- German Eurogate, Evergreen (Taiwan, China), DHL Group (Deutsche Post), TNT Group (TNT Post NV), Kuehne + Nagel, Schenker, UPS, Geodis, Fiege Group, Eurokai, Cosco, Evergreen e PSA (Port of Singapore Authority)
- From China: China Shipping has invested in Genua and Naples since 1999 in Container shipping
- COSCO has come to Italy in 2002 taking control of Naples Terminal Container
- Hutchison Port Holdings (Hong Kong, China) has acquired an important shareholding of Taranto Terminal Container
- U-Fright and Orient Star Line from Hong Kong invested in logistics in Italy
- In 2013 Crown Worldwide Holdings also invested in Italy

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### **Tuscany – Piombino: port harbour**

### **Description**

#### Location

#### Size

#### Value

**Piombino** 



• Enlargement of the port harbor, refurbishing of Piombino steel mill with Corex/Finex technology replacing coke with gas, possibility of purchasing the steel mill and its premises.

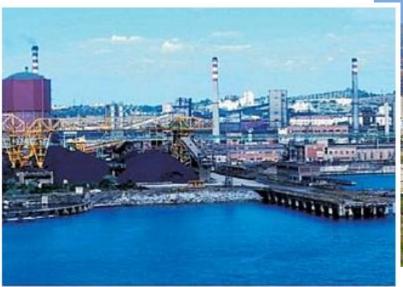
Piombino

 Production capacity 2 mill. tons/year

• €70 ÷ €300 Mln

• Fully integrated production cycle

• November 2013 Request for Bid





- LOGISTICS IN ITALY
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# **Investment opportunities: Logistics**

Region	Managing Company/ owner	Economic KPIs	Investment objective	Project description/ tec	hnology	Business proposal	Total investment (€mln)
Marche	Interporto		Extension of the	Rail-to-road platform of 229.017 sq.m.; Yards of		Equity	
	Marche		freight village with	74.000 sq.m.; Offices area of 10.500 sq.m.; Service		Participation	
	J.S.C.		an enlargment of	area of 32.500 sq.m. for trucks and parking; Covered			
			47 hectares	warehouses of 80.000 sq.m.			
Tuscany	Interporto		Final development	41.600 sq.m. Commercial areas; 196.850		Acquisition	
	Toscano		of the freight village	Warehouses; 418.700 sq.m.; 6.600 sq.m. Hotel			
	J.S.C						
Marche	Ancona Port		Container terminal	Development of the present container terminal up to		B.O.T.	
	Authority		enlargment and	400.000 TEU with the extension of the quay up to		Investment	
			traffic increase	900 m.			
Liguria	Redilco		Creation of a	Acquisition of the areas (	100.000 dq.m.) and	Acquisition	
	J.S.C.		logistics platform	development of the logistics platform with a potential		and real	
			in La Spezia	covered area of 30.000 sq.m.		estate	
			retroport area			development	
Veneto	Venice Port		Development of the	New off-shore container terminal; new off-shore crude		Greenfield	1,2
	Authority		Venetian Port	oil terminal; new distripark in Marghera			
			System in				
			Marghera				
Marche	Ancona	Turnover		Military airport enabled to host commercial traffic,		_	12,8
	Falconara	€12,9 MIn est.		Passengers Terminal	Cargo Terminal	_	
	Airport	2013		Departures terminal:	Warehouses: 4.300 sqm		
	Project	EBITDA		6.300 sqm	Parking		
	Aerdorica	€2.6 MInest.2013		Arrivals terminal: 6.300	Multistorey parking: 320		
				sqm	stands		
				Old terminal: 3.900 sqm	Open parking: 290 stands		