

Logistics

- LOGISTICS IN ITALY

- PROJECTS OF ITALIAN REGIONS:

- ✓ TUSCANY – PIOMBINO: PORT HARBOUR

- ✓ OTHER PROJECTS

Logistics

Inside European 10-T



Ports



Logistics at a glance

- Italy lies at the heart of the Mediterranean Sea, a strategic location for investments in logistics sector. Locating in Italy enables to intercept trade flows from/to Asia, the Balkans and the Mediterranean coast.
- This position has a growing importance in view of the new expansion of European Union and the creation of a Euro Mediterranean free trade zone that will lead to the birth of the world's largest transshipment area.
- 6.500 km of present highways, with a huge plan of expansion already approved; around 21.500 km of national roads; 24.216 km of rail network (1.370 km High Speed); 3 HUB ports (Cagliari, Gioia Tauro and Taranto) and 21 first level commercial ports; 2 intercontinental HUB airports (Rome and Milan); 25 freight villages.

Logistics

In Italy logistics represents 7% of National GDP and it has very high prospects of growth.

- Opportunities in logistics sector refers to 4 types of investment:
 - Terminal container management in hub or feeder ports through port authorities grant
 - Creation of warehouses in freight villages and intermodal centres
 - Creation of European distribution centres in value added logistic areas located just behind ports
 - Logistic real estate



Logistics



We have already welcomed in Italy

- German Eurogate, Evergreen (Taiwan, China), DHL Group (Deutsche Post), TNT Group (TNT Post NV), Kuehne + Nagel, Schenker, UPS, Geodis, Fiege Group, Eurokai, Cosco, Evergreen e PSA (Port of Singapore Authority)
- From China: **China Shipping** has invested in Genoa and Naples since 1999 in Container shipping
- **COSCO** has come to Italy in 2002 taking control of Naples Terminal Container
- **Hutchison Port Holdings** (Hong Kong, China) has acquired an important shareholding of Taranto Terminal Container
- **U-Fright and Orient Star Line** from Hong Kong invested in logistics in Italy
- In 2013 **Crown Worldwide Holdings** also invested in Italy

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Tuscany – Piombino: port harbour



Description	Location	Size	Value
<ul style="list-style-type: none"> • Enlargement of the port harbor, refurbishing of Piombino steel mill with Corex/Finex technology replacing coke with gas, possibility of purchasing the steel mill and its premises. • Fully integrated production cycle • November 2013 Request for Bid 	<ul style="list-style-type: none"> • Piombino 	<ul style="list-style-type: none"> • Production capacity 2 mill. tons/year 	<ul style="list-style-type: none"> • € 70 ÷ € 300 Mln



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Investment opportunities: Logistics

Region	Managing Company/ owner	Economic KPIs	Investment objective	Project description/ technology	Business proposal	Total investment (€mln)
Marche	Interporto Marche J.S.C.		Extension of the freight village with an enlargement of 47 hectares	Rail-to-road platform of 229.017 sq.m.; Yards of 74.000 sq.m.; Offices area of 10.500 sq.m.; Service area of 32.500 sq.m. for trucks and parking; Covered warehouses of 80.000 sq.m.	Equity Participation	
Tuscany	Interporto Toscano J.S.C		Final development of the freight village	41.600 sq.m. Commercial areas; 196.850 Warehouses; 418.700 sq.m.; 6.600 sq.m. Hotel	Acquisition	
Marche	Ancona Port Authority		Container terminal enlargement and traffic increase	Development of the present container terminal up to 400.000 TEU with the extension of the quay up to 900 m.	B.O.T. Investment	
Liguria	Redilco J.S.C.		Creation of a logistics platform in La Spezia retroport area	Acquisition of the areas (100.000 dq.m.) and development of the logistics platform with a potential covered area of 30.000 sq.m.	Acquisition and real estate development	
Veneto	Venice Port Authority		Development of the Venetian Port System in Marghera	New off-shore container terminal; new off-shore crude oil terminal; new distripark in Marghera	Greenfield	1,2
Marche	Ancona Falconara Airport Project Aerdorica	Turnover € 12,9 Mln est. 2013 EBITDA € 2.6 Mln est. 2013		Military airport enabled to host commercial traffic, Passengers Terminal Departures terminal: 6.300 sqm Arrivals terminal: 6.300 sqm Old terminal: 3.900 sqm	Cargo Terminal Warehouses: 4.300 sqm Parking Multistorey parking: 320 stands Open parking: 290 stands	12,8